



ETA SYSTEMS

1450 Lakeside Drive, Waukegan, IL 60085
330-425-3388 • 800-321-6699 • FAX 330-425-9700

August 29, 2005

Dear ETA Customer,

Effective immediately, ETA Systems is discontinuing its theatrical lighting and Lightruss product lines. While the decision has been difficult, it's one that we've made for some very good reasons.

An old German proverb says, *"The main thing is keeping the main thing the main thing."* Over the past few years, power protection, distribution, and sequencing have become the "main thing" for ETA Systems. And now that we've become a part of the POWERVAR family, we have even more technology, engineering, and resources at our disposal. The future could not look brighter for the power quality and control needs of the integrated audio and video industry because ETA Systems is determined to be the industry's preferred provider of power quality, distribution, and sequencing solutions.

To accomplish that, we will have to work even harder at "keeping the main thing the main thing." Our decision will help us focus more closely on our core competencies and will allow us to deliver better, more innovative power quality and control solutions to our customers. We're also happy to announce that we've found a qualified company to take over manufacture of the Lightruss product. For all future Lightruss applications, we suggest you contact:

Mr. Michael Horvath
Aircraft Welding
38335 Apollo Parkway
Willoughby, OH 44094
Phone: (440) 510-4500
Email: sales@aircraftweldinginc.com
Web: www.aircraftweldinginc.com

If you have been a lighting or Lightruss customer, we appreciate your past business and hope that we may look forward to working with you to address your power quality and control requirements.

Sincerely,

Victor Pavona
National Sales Manager
ETA Systems